



**Michael A. Brown**

December 3, 2000

Mr. Mark Perlman  
Empeco , Incorporated  
1015 A North Corporate Circle  
Grayslake, IL 60030

Dear Mark:

It is with great pleasure that I enclose our final payment of \$1,000.00 for the completion of our home addition. From start to finish, we could not have been happier with the professionalism and efficiency of *everyone* on the job! As a professional project manager, I was keenly aware of challenges presented by the schedule of the many subcontractors you and Sam managed. To see the project come in at less than 1% variance, and only a few days past original schedule is fantastic! Sam handled the project with great care and expediency. And I must admit, I did enjoy picking up a few pointers from the crew and getting my hands dirty a bit, too! Ilisa and I would be glad to serve as a reference for both you and Sam in the future. Should we win the lottery any time soon, we'll be calling you to add that master bedroom suite.

Sincerely,

  
Michael Brown

